

# Southeastern Arizona Contractors Association



# Construction News & Views

www.saca-az.org

September—October 2017

## A Message from your President

*Thank you for your patience and accept our apologies. We had to cancel our August GMM due to unpredictable circumstances.*



*The good news is that Congresswoman Martha McSally has agreed to meet with SACA members in the near future and we will let you know when that gets scheduled. In the meantime, get ready to participate in the SACA Charity Golf Classic. We are conducting our organizational meetings and we encourage you to consider being a sponsor, a player or to give prizes to help with the success of this event. This is the way SACA pays it forward to the local charities. Before then, join us for the September and October GMMs. They are great ways to network and stay in touch with SACA.*

**Ben Carter**

*Thank you!*



Southeastern Arizona Contractors Association (SACA) is with Patrick Call and Bill Goethe at Southeastern Arizona Contractors Association (SACA). Published by Annamaria Hamilton [?] · August 29 at 1:27pm · Sierra Vista, AZ ·

Thank you Tony Boone and Mike Cline for meeting SACA members. As Sierra Vista's new Economic Development Manager, Mr. Boone sees lots of positive opportunities.



183 people reached

Even better, make an effort to keep your posts coming and we will help you reach more people.

## Did you know?

One of the ways SACA works for you is through its growing use of social media. SACA has "liked" all of its members' pages. We regularly visit these pages and if you post something interesting we will share it or like it. We post SACA events and pictures. Here is a sample post of a meeting that took place at SACA's office. Take action. Like SACA's Facebook page.

### EVENTS:

⇒ FRI NOV 3, 2017  
SACA CHARITY  
GOLF CLASSIC

⇒ TBD DECEMBER  
ANNUAL MEETING &  
DINNER

**Page 2: Upcoming Events**

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## 2017 SACA

### Board of Directors

**Ben Carter, President**  
Golf Classic Chair

**Tait Wilcox, Vice-President**  
Safety Committee Chair

**Robbie Cain, Secretary**  
Membership Co-Chair

**Mike Rutherford, Treasurer**  
ROC Advisory Committee Council

**Colleen Faherty, Director**  
Social Media Chair

**Bill Goethe, Director**

**Damon Trejo, Director**

### Virtual Plan Room

*(for SACA members only)*

Visit [www.saca-az.org](http://www.saca-az.org)  
for more information or  
call (520)458-0488



## SACA Calendar of Events

**September 20, 2017 - General Membership Meeting**

**County Administrator—Ed Gilligan**

**October 18, 2017 - General Membership Meeting**

***ROC Investigator – Joy Dalesio***

**November 15, 2017 - General Membership Meeting**

**Mayor Rick Mueller**

**Membership Meetings are held 11:30 A.M. to 1 P.M.  
at Pueblo del Sol Country Club.**

**Cost is \$16.** A buffet-style lunch will be provided.

Try your luck with our 50/50 raffle.

Please, **RSVP** by registering for this event online at:

[www.saca-az.org](http://www.saca-az.org) or by calling 520.458.0488

Payment is not required to register. Credit card payments are available through the SACA website. Cash, check or credit card accepted on day of event.

### Government Meetings

Cochise County Board of Supervisors	Every Tues, 10am	County Buildings, Bisbee
Sierra Vista City Council	2nd & 4th Th, 5pm	City Hall, 2nd Floor
Benson City Council	2nd & 4th Mon, 7pm	City Hall
Bisbee City Council	1st & 3rd Tues, 7 pm	City Hall
Willcox City Council	1st & 3rd Mon, 7pm	City Hall

By **Hallie Busta @halliebusta**

Published Aug. 31, 2017

### Dive Brief:

U.S. Customs and Border Protection (CBP) on Thursday announced the four winners of bids to build prototypes for a proposed 2,000-mile-long barrier along the U.S.-Mexico border, [The Washington Post reported](#).

[Caddell Construction](#), Montgomery, AL; [Fisher Sand & Gravel/DBA Fisher Industries](#), in Tempe, AZ; [Texas Sterling Construction](#), in Houston, TX; and [W.G. Yates & Sons Construction](#), in Philadelphia, MS, were selected from more than 200 companies, of which 20 were named finalists, that submitted bids.

The concrete wall must be 30 feet tall, difficult to scale and visually appealing from the U.S. side. CBP also requested proposals for walls built out of alternative materials. It plans to announce those winning proposals at a later date. The prototypes will be built in San Diego.

### Dive Insight:

The president has already [promised to shut down the government](#) if Congress doesn't include funding for his border wall in its 2018 budget.

So far, however, paying to build a more extensive barrier between the U.S. and Mexico hasn't gained much traction. Congress [has reserved \\$20 million](#) of Homeland Security funds that could be used on the project if necessary. And a House Appropriations Committee [last month approved \\$1.6 billion](#) for the project, which would get it through the prototype phase. The Senate still needs to approve that request, where it's likely to be met by more opposition.

When the White House does eventually ask for the full funding amount, that figure will be steep. Earlier this year, the Department of Homeland Security [cited a \\$22 billion price tag](#) for the project. And despite Trump's assertions, Mexico, for its part, continues to say [it won't pay for a wall](#).

House Republicans who were gearing up to



discuss an appropriations bill that would shift disaster relief funds — amounting to roughly 6% of FEMA's annual budget — to border wall construction will likely return to the drawing board in light of Hurricane Harvey, [Time reports](#).

Disputes [filed by two companies](#) who were informed in advance that their bids were not selected pushed back the expected announcement from June. Those protests have since been dismissed, [according to The Post](#), but one of the companies has said it plans to sue. Other companies whose bids were rejected could challenge the decision, causing further delays.

Prior to the earlier challenges' dismissal, construction on the prototypes was expected to begin as early as November. With those disputes settled, for now, it's possible that construction could start sooner.

Meanwhile, CBP is already [planning to build a 3-mile stretch](#) of border wall through a wildlife refuge in South Texas using its existing funds.

# MEMBERSHIP

LEADERSHIP REFERRALS

SAFETY TRAINING

CREDENTIALS NETWORKING

YOUR VOICE

STRENGTH *HELP*

GROW~DO~CHANGE

PARTICIPATE

# BUILD

## Annual Charity Golf Classic

# SACA

### Building a Better Future for Our Community



**Pueblo Del Sol Country Club  
Sierra Vista, AZ**

Questions about Membership and how to get involved? **Contact Robbie Cain at [swdesertimages@gmail.com](mailto:swdesertimages@gmail.com).**

Details coming soon. Volunteers, sponsors and donors needed. **Contact Chairman Ben Carter 520.266.3417**



## PLAN . PROVIDE . TRAIN .

*Three simple steps to preventing falls.*

Home

Educational Materials and Resources

Training

Media Resources



Photo by Koralie Hill

Board member Tait Wilcox is organizing a Fall Prevention Class for the month of October. Are you interested?

**Contact Tait at 255.3473.**

# OSHA focus shifts away from name and shame policy

Gloria Gonzalez

The U.S. Occupational Safety and Health Administration is continuing to shift away from its policy of publicly shaming employers for workplace safety incidents, as evidenced by the recent removal of data on workplace fatalities from its home page.

Until last week, OSHA's website prominently featured a section that stated more than 4,500 workers lost their lives on the job every year and listed the names of those who died in recent months. But that section has been replaced with one that provides a few examples of the agency's cooperative programs that work with and recognize employers who create safe workplaces.

"If the stories of workers who are killed aren't told, they become invisible and there's little reminder to employers why safety is so important," said David Michaels, former assistant secretary of labor for occupational safety and health in Washington and professor in the Department of Environmental and Occupational Health, Milken Institute School of Public Health, The George Washington University in Washington, D.C. "It's great when employers voluntarily comply with OSHA and go beyond complying with OSHA, which is what (the Voluntary Protection Program) requires. But most employers don't get it and they really need to be reminded why we're doing this. Taking the names and the stories off the front page of the OSHA website is a real setback and will not lead to more employers doing the right thing.

"Clearly, the current administration is rejecting a lot of the thinking that went on before it" under both Democratic

and Republican administrations, Mr. Michaels continued. "The current administration thinks all regulation is bad and that's the view of Washington ideologues and some of the trade associations, but employers need and want common sense regulation."

However, employers have long been wary about the agency's public shaming tactics, particularly in the form of press releases distributed by OSHA after it issued citations and proposed fines against employers for workplace safety violations, but before they had been fully adjudicated and sometimes before some employers say they even received notification of these citations and penalties. Under the Obama administration and with Mr. Michaels' vocal support, the agency had a policy to publicly disclose citations and proposed fines above \$40,000, with some news releases including the names of the cited employers' workers compensation insurers.

"It really never had the impact that the Obama administration thought it was going to have," said Marc Freedman, executive director of labor law policy at the U.S. Chamber of Commerce in Washington. "If you look at the rates of injuries and illnesses and fatalities, they never came down in any real appreciable way given the emphasis the previous administration put on that strategy as a way to bring those numbers down. When you get down to the question of results, the shaming strategy that the Obama administration relied so heavily upon never produced the results they wanted it to produce."



One of the big parts of that strategy was the press release component, he said. It was not unusual for four or five citation-related press releases to be issued by the agency several times in a week under the Obama administration, but that pace has significantly slowed down, with only five of these types of press releases issued to date in August.

"We understand OSHA is going to talk about cases in the press," Mr. Freedman said. "What we didn't care for was some of the overheated rhetoric in those press releases. Those press releases were announcing citations, which really are nothing more than an allegation by OSHA that an employer has been found at fault. It's not a final determination at all. Of course, OSHA never put anything out to clear the record once the cases were finally resolved if the employer was found not be at fault or agreed to some settlement or if the final resolution was not as severe as what the initial allegations in the press releases talked about. We thought the press releases skewed the discussion and were left out there for all to see well past the time the description of the case was valid."

In contrast, the other three of a total eight press releases issued by the agency this month are about cooperative initiatives with employers, including a second stakeholder meeting on potential changes to the Voluntary Protection Program being held this week in New Orleans.

[Continued on next page...](#)

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"I think it's notable that they are actually using words like 'working with employers.'" Mr. Freedman said. "That is a very distinct change of tone from the previous administration, which liked to think it was in some type of collaborative relationship, but in reality, was never in a collaborative relationship and was regarded as being openly hostile to employers. It reflects the idea that this administration recognizes that improving workplace safety goes through employers and you need figure out how to help employers get them to where you want them to go."

In addition, employers expressed concern about the security of the information provided to the agency under the controversial requirements of OSHA's electronic record-keeping rule — concerns that were realized when OSHA was informed less than two weeks after launching its injury tracking application about a potential compromise of user information.

"That type of problem is something that the Chamber as well as others indicated could be a problem with people submitting their data to OSHA," Mr. Freedman said. "OSHA never made any representations that they could protect this data in any special way."



## Thousands of high-paying Arizona jobs still vacant, state can't fill them

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ABC15 talked with the Greater Phoenix Chamber of Commerce.

State employers are reporting there are 10,000 high paying job vacancies with no way to fill them.

It's an issue Senator Steve Smith (R - D 11) is hoping to help solve. He held the first of three hearings to help come up with a solution that will help bring in the right workers.

"We have the sustainable workforce right here in our state, I think they don't know these jobs exist or they just think they don't exist for them," said Senator Smith.

On Tuesday, Smith and fellow senators listened to employers in the construction industry talk about how dire the situation really is.

Michael Brewer of Brewer Enterprises Inc. said the shortage is affecting business and the economy.

"It required us to slow down and not take the amount of work we typically would have taken," said Brewer.

"There are a lot of good companies and a lot of open positions and there's a lot of money to be made, what I'm learning here I can take anywhere in the country," said Perry Lynch who currently works for Brewer Enterprises Inc.

Lynch was working in a car wash two years ago, even worked his way up to management, still made \$7 an hour.

"I was a slave over there, only Thursday's off, 12 hours a day, now I work 40 hours and make twice as much," recalled Lynch.

Lynch and his brother went to Brewer

Enterprises Inc. with only two skills: The will to learn and to work hard.

"Brewer took care of me, trained me for two months and my first year I made \$42,000."

That was during his training period. This year he's on his own and will net over \$60,000.

The Greater Phoenix Chamber of Commerce told ABC15 50% of the state's employers are reporting having issues finding the workers they need to fill the vacant positions, including white collar sectors like healthcare and technology.

"We've seen a variety of jobs and industries where they're struggling to find talent."

Senator Steve Smith told ABC15 the hearings will also look at solutions that will include marketing as well as connecting schools, returning veterans, the unemployed and even prison reform programs in order to fill the jobs.

"You ought to be able to go anywhere in this state and connect into the thousands of jobs that are there," said Senator Smith.

For now, construction companies are relying on word of mouth. Lynch said he's recruited friends by telling them "give me two weeks and you'll be making a grand a week, I think that's good money."

Meanwhile, the sky is the limit for Lynch who feels there is more out there.

"I made it this far and I'm still learning, there's still places for me to go, into management positions, superintendent positions," explains Lynch.

# Construction News & Views

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**Southeastern Arizona Contractors Association**



**Registrar of Contractors**

(Phoenix) 877.692.9762

[www.roc.az.gov](http://www.roc.az.gov)

**Registrar of Contractors**

400 W. Congress # 212

Tucson, AZ 85701

520.628.6345

**Attention SACA**

**Members!**

This is YOUR newsletter!

If you have news or a story that you would like to share about your business, please contact the SACA office.

**SACA Office:**

1048 E. Fry Blvd. Ste. F

**Email/Website:**

[office@saca-az.org](mailto:office@saca-az.org)

[www.saca-az.org](http://www.saca-az.org)

520.458.0488

## ~A Point of View from Council Member Craig Mount~

First, I think removing the developmental impact fees offers a tremendous competitive advantage for our local businesses looking to either expand, develop, or build new in the city. You may recall that, just last year, that council was considering increasing these fees and I fought hard to prevent that from happening. I was thankful that we held firm and did not increase the fees then- and I am even more excited that we are removing them altogether- even if temporarily.

I do recognize there is a fiscal balance. Although I am, generally, not in favor of development fees - I consider them an additional tax on local businesses and the fees themselves require additional consultation fees to implement - I do understand why some favor of them. People who argue in their favor are worried about the increased costs on the general public for the secondary services that development generates. It is a fair argument, I understand it, but I disagree with it. Ultimately, I believe, the city will generate more revenue by catering to the business community and adopting a pro-supply side economic development perspective. I don't think the business community is as competitive when burdened with a demand-side economic policy & principles. Meaning, that I would rather see our businesses hold onto more of their capital, spend it however they think will make them more competitive, and the city generate more sales tax revenue on the result vs. having the city burden additional costs on a private business's decision to grow or expand, and using the fees to generate revenue.

The city will see more revenue by removing fees from businesses, allow the business to retain more capital, which should make the business more competitive, generate more business, hire more employees, and ultimately create more jobs and more people spending more money (hence more sales tax generation)- that is a strong economic position should seek to leverage. Keeping the fees would simply add more pressure to businesses while artificially justifying a demand for services that are not currently needed (and cannot be afforded regardless without more jobs/sales tax generation).

So, simply put- I am glad they are gone, I hope our businesses take advantage, and I look forward to evaluating the results.

One last comment: I am also greatly interested in how the city provides customer services to the businesses that do move in, expand, build, etc. That is something that I have had a lot of data on due to the lack of development in general. Ultimately, I believe that the city should provide efficient customer service and help developers meet their goals. I think an increase in development will allow us to evaluate our performance, consider new ideas, and find innovative solutions to problems we may not know we have.

# Southeastern Arizona Contractors Membership List

**Antelope Run Electric, Inc.**  
(520)803-0922

**Arizona Comfort Systems**  
(520)266-1981  
[www.Azcomfort.com](http://www.Azcomfort.com)

**Artistic Roofing Systems LLC**  
(520)458-6781  
[www.roofingcompanysierravista.com](http://www.roofingcompanysierravista.com)

**B & D Lumber and Hardware**  
(520)459-8223  
[www.bdlumberhardware.net](http://www.bdlumberhardware.net)

**Bedrock Concrete, Inc**  
(520)378-6086  
[www.bedrockarizona.com](http://www.bedrockarizona.com)

**Berg's Heating & Air Conditioning**  
520-378-9333  
[www.bergshvac.com](http://www.bergshvac.com)

**Castle & Cooke of Arizona, Inc.**  
(520)378-9344  
[www.castlecookearizona.com](http://www.castlecookearizona.com)

**Cemex Materials South, LLC**  
(520)249-6585  
[www.cemexusa.com](http://www.cemexusa.com)

**City of Sierra Vista**  
(520)458-5775  
[www.sierravistaaz.gov](http://www.sierravistaaz.gov)

**Clark Information Systems**  
(520)458-0293  
[www.clarkinfosys.com](http://www.clarkinfosys.com)

**Cochise College**  
(520)515-4509 / 800-966-7943  
[www.cochise.edu](http://www.cochise.edu)

**Cochise County**  
(520)432-9440  
[www.cochise.az.gov](http://www.cochise.az.gov)

**Creative Pools and Spas**  
(520)508-6051  
[www.creativepoolsaz.com](http://www.creativepoolsaz.com)

**Crest Insurance Group**  
(520)458-1655  
[www.crestins.com](http://www.crestins.com)

**Dana Kepner Company**  
(520)624-7180  
[www.DanaKepner.com](http://www.DanaKepner.com)

**Discovery Building Companies, Inc.**  
(520)560-1010  
Builders~Realtors~Consultants

**El Dorado Benson, LLC**  
602-955-2424  
[www.eldoradoholdings.net](http://www.eldoradoholdings.net)

**Empire Homes, Inc.**  
(520)455-5506  
[www.empirehomes-az.com](http://www.empirehomes-az.com)

**Gilbert Technical Services**  
(520)458-5730  
[www.gilberttechnicalservices.com](http://www.gilberttechnicalservices.com)

**Grasshopper Landscaping**  
(520)720-5022 / (877)720-5022  
[www.grasshopper-landscaping.com](http://www.grasshopper-landscaping.com)

**Greater SV Chamber Of Commerce**  
(520)458-6940  
[www.sierravistachamber.org](http://www.sierravistachamber.org)

**Guild Mortgage Company**  
(520)227-5484  
[www.guildmortgage.com](http://www.guildmortgage.com)

**Habitat for Humanity**  
(520)458-0016  
[www.habitatsvaz.org](http://www.habitatsvaz.org)

**Harvey Plumbing Inc.**  
(520)-378-3154  
[www.harveyplumbing.com](http://www.harveyplumbing.com)

**Hudbay Rosemont Project**  
(520)495-3504 / (520)878-6858  
[www.hudbayminerals.com](http://www.hudbayminerals.com)

**Isaacson Homes, LLC**  
(520)559-0288  
[www.iqconstruction.biz](http://www.iqconstruction.biz)

**KE&G Construction, Inc.**  
(520)458-9594  
[www.kegtus.com](http://www.kegtus.com)

**Mountain View AC & Heating LLC**  
(520)-803-8884  
[www.mountainviewac.com](http://www.mountainviewac.com)

**Mr. Fix It of Sierra Vista, LLC**  
(520)227-8194  
[www.mrfixitsv.com](http://www.mrfixitsv.com)

**MW Morrissey Construction**  
(520)589-2723  
[www.mwmorrissey.com](http://www.mwmorrissey.com)

**Net Zero Solar**  
(520)207-4053  
[www.netzerosolar.net](http://www.netzerosolar.net)

**Perrill Construction**  
(520)378-9467  
[www.perrillconstruction.com](http://www.perrillconstruction.com)

**Pioneer Title Agency**  
(520)459-4592  
[www.pioneertitleagency.com](http://www.pioneertitleagency.com)

**R.L. Workman Homes**  
(520)458-0771  
[www.rlworkmanhomes.com](http://www.rlworkmanhomes.com)

**Rutherford Diversified Industries**  
(520)458-8761  
[www.rutherforddiversified.com](http://www.rutherforddiversified.com)

**San Pedro Plumbing**  
(520)378-4696

**Sierra Remodeling**  
(520)459-3164  
[www.sierraremodeling.com](http://www.sierraremodeling.com)

**Sierra Vista Builders Supply**  
(520)459-3263  
[facebook.com/SierraVistaBuildersSupply/](https://facebook.com/SierraVistaBuildersSupply/)

**Sierra Vista Electric, Inc.**  
(520)458-7196  
[www.sierravistaelectricaz.com](http://www.sierravistaelectricaz.com)

**Sierra Vista Herald**  
(520)458-9440  
[www.svherald.com](http://www.svherald.com)

**Sierra Vista Tile, Inc.**  
(520)378-0841  
[www.sierravistatile.com](http://www.sierravistatile.com)

**Southern AZ Home Builders Assoc.**  
(520)795-5114  
[www.sahba.org](http://www.sahba.org)

**Southwest Desert Images**  
(520)803-0063  
[www.southwestdesert.com](http://www.southwestdesert.com)

**Southwest Gas Corp**  
(520)452-4103  
[Www.swgas.com](http://Www.swgas.com)

**Southwest Home and Hearth**  
(520)378-3008  
[www.southwesthomeandhearth.com](http://www.southwesthomeandhearth.com)

**Stan Greer Millworks**  
(520)378-9311  
[www.stangreer.com](http://www.stangreer.com)

**Stan's Fence Company, Inc.**  
(520)456-2650  
[www.stansfenceaz.com](http://www.stansfenceaz.com)

**Sulphur Springs Valley Electric**  
(520)515-3470  
[www.ssvvec.org](http://www.ssvvec.org)

**Sun Drywall & Stucco Inc.**  
(520)378-2384

**Truly Nolen Pest Control**  
(520)458-5095  
[www.trulynolen.com](http://www.trulynolen.com)

**Vast Real Estate Solutions**  
(520)624-9400  
[www.vasttucson.com](http://www.vasttucson.com)

**Weatherguard Metal Construction**  
(520)378-3221 / (800)678-3853  
[www.wgmetal.com](http://www.wgmetal.com)

**Western Technologies**  
(520)458-0364  
[www.wt-us.com](http://www.wt-us.com)

*Members of SACA have invested their resources to support the local construction industry.  
Please honor them by giving them priority when choosing business partners.*